

To, Date: 18<sup>th</sup> May 2019

The Manager
Listing Department,
National Stock Exchange of India Ltd
Exchange Plaza, Plot No. C/1, G - Block,
Bandra Kurla Complex, Bandra (East),
Mumbai - 400 051

Security Code: ONEPOINT

Subject: Outcome of the Board Meeting held on 18th May, 2019.

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please note that the Board of Directors of the Company at its meeting held on Saturday, 18<sup>th</sup> May, 2019, inter-alia, has approved:

- 1. Audited Financial Results of the Company for the half-year and year ended 31st March, 2019.
- 2. Appointment of Secretarial Auditors of the Company for the financial year 2019-20.
- 3. Appointment of Internal Auditors of the Company for the financial year 2019-20.

The aforesaid board meeting commenced at 11.30 am and concluded at 1.45 pm.

Kindly take note of the same and acknowledge the receipt.

Thanking you, Yours faithfully,

For One Point One Solutions Limited

**Pritesh Sonawane** 

Company Secretary & Compliance Officer

# Vinod Kumar Jain & Co Chartered Accountants

106, Western Edge-II, A Wing, Off Western Express Highway, Borivali (East), Mumbai - 400 066. • Tel.: 4879 1000 E-mail : info@cavinodjain.com • Web : www.cavinodjain.com

TO THE BOARD OF DIRECTORS OF
One Point One Solutions Limited
(Formerly known as One Point One Solutions Limited)

# Auditor's Report On Half Yearly Consolidated Financial Results and Consolidated Year to Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

- 1. We have audited the accompanying Statement of Consolidated Financial Results of One Point One Solutions Limited ("the Holding") and its subsidiary (the Holding and its subsidiary together referred to as "the Group") for the half yearly ended 31<sup>st</sup> March 2019 and for the period from 1<sup>st</sup> April 2018 to 31st march 2019, being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
- 2. This Statement, which is the responsibility of the Holding's Management and approved by the Holding's Board of Directors, has been compiled from the related interim consolidated financial statements which has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 25 "Interim Financial Reporting" ("AS 25"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement based on our audit of such interim consolidated financial statements.
- 3. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Holding's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the Holding's internal financial control with reference to the

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Statement. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

In our opinion and to the best of our information and according to the explanations given to us these half yearly consolidated financial results as well as year to date consolidated financial results:

- (i) includes the half yearly financial results and year to date of the subsidiary i.e. Siicon Softech India Limited.
- (ii) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation 2015 in this regards; and
- (iii) give a true and fair view of the net profit and other financial information for the half year ended 31st March, 2019 as well as the year to date results for the period 1st April, 2018 to 31st March, 2019.

For Vinod Kumar Jain & Co. **Chartered Accountants** 

FRN: 111513W

Vinod Kumar Jain

Proprietor M.No.36373

Place: Mumbai

Dated: 18MAY 2019

(Formerly One Point One Solutions Pvt. Ltd.) CIN - L74900MH2008PLC182869

Registered Office: T-762, 6th Floor, Tower No.7, International Infotech Park , Vashi Navi Mumbai 400703 Website: www.1point1.in, E Mail: investors@1point1.in, Contact No.: 022-66873800

Audited Consolidated Financial Results for the Half Year and Year ended 31st March, 2019

		Six Months	s In Lakhs except earning per share Data.) Yearly		
Particulars	March 31, 2019		14		
		September 30, 2018	March 31, 2018	March 31, 2019	March 31, 2018
Income:	(Audited)	(UnAudited)	(Audited)	(Audited)	(Audited)
Revenue from operations	7.044.04	7,335.04	7 000 00		20/202
DECEMBER OF STREET	7,944.94	7,325.94	7,088.98	15,270.88	12,098.47
Other income		0.37	15.21	0.37	15.31
Total revenue (I)	7,944.94	7,326.31	7,104.19	15,271.25	12,113.78
Expenses:					
Employees costs/benefits expenses	5,278.42	3,882.23	3,754.60	9,160.65	6,486.85
Finance Costs	48.79	11.51	109.94	60.30	264.37
Depreciation & Amortisation Expenses	771.20	812.89	519.25	1,584.09	988.83
Other expenses	1,215.20	2,038.92	1,869.01	3,254.12	3,198.58
Loss on Sale of Mutual Fund units	-/	2,000.02	5.10	3,234.12	5,196.56
Total expenses (II)	7,313.61	6,745.55	6,257.90	14,059.16	10,943.75
Profit before tax III (I-II)	621.22	500.75			
Tax expense: (IV)	631.33	580.76	846.29	1,212.09	1,170.03
(1) Current tax : Provisions for income tax	453.00	470.00			
(2) MAT credit entitlement	163.80	130.08	103.83	293.88	235.46
(3) Deferred tax Liabilities (Assets)	44.44	19.65	152.46	64.09	92.32
(4) Short Provision for tax adjustment in respect	(155.99)	6.85	(62.56)	(149.14)	(106.97
of earlier years (Net)	2.20			-	-
of earlier years (Net)	3.30	3.13	5.20	6.43	5.20
Profit from continuing operations (III - IV)	55.55	159.71	198.92	215.26	226.01
Profit for the year	575.78 575.78	421.05 421.05	647.37 647.37	996.83 996.83	944.02 944.02
Paid up equity Share Capital	1,672	1,672	1,672	1,672	1,672
(16716500 Equity Shares of Rs.10/- each fuly paid. Previous Year 1000000 Equity Shares of Rs. 10/- each)					
Reserves excluding Revaluation Reserves as per					
Balance Sheet as on previous aaccounting year	6,073.93	5,498.16	5,116.82	6,073.93	5,116.82
Earning per Share					
a. Basic EPS (not to be annualised)	3.44	2.52	5.46	5.96	7.97
a.Diluted EPS (not to be annualised)	3.44	2.52	5.46	5.96	7.97
Public Shareholding					
Number of Shares	5 504 400				
	6,601,100	6,601,100	6,751,100	6,601,100	6,751,100
Percentage of Shareholding	39.49	39.49	40.39	39.49	40.39
Praomoter and Promoter Group Shareholding					
Number of Shares	10,115,400	10,115,400	9,965,400	10,115,400	9,965,400
Percentage of Shareholding (as a % of total					
shareholding of promoter and promoter group)	60.51	60.51	59.61	60.51	59.61
Percentage of Shareholding (as a % of total	00.51	00.51	33.01	00.51	59.61
Sharecapital of the Company )	100.00	100.00	100.00	100.00	100.00

### Notes:

- 1) More than 90% of Company business is mainly in one segment i-e Business Process Management. Hence no seprate segment wise reporting is needed.
- 2) The Audited Consolidated Financial Statements for the Half Year Ended on March 31, 2019 have been reviewed and recommended by the Audit Committee at its meeting held on 18th May, 2019 and approved by the Board of Directors at its meeting held on 18th May, 2019. The Statutory auditors have expressed an unqualified opinion.
- 3) The information presented above is extracted from the Audited Consolidated Financial Statements for the Financial Year Ended March 31, 2019. The Consolidated Financial Statements are prepared in accordance with the accounting standards as issued by the Institute of Chartered Accountants Of India and as specified in the Section 133 of the Companies Act, 2013 and the relevant rules thereof.

4) Figures have been regrouped wherever necessary to make them comparrable.

For and on behlaf of Board of Directors of One Point One Solutions Limited

(Formerly Known as One Point One Solutions Pvt L

Akshay Chhabra nan & Managing Director (DIN: 00958197)

Akashanand Karnik Whole Time Director (DIN: 07060993)

Place : Navi Mumbai Date: May 18, 2019

(Formerly One Point One Solutions Pvt. Ltd.)
CIN - L74900MH2008PLC182869

Registered Office: T-762, 6th Floor, Tower No.7, International Infotech Park , Vashi Navi Mumbai 400703 Website: www.1point1.in, E Mail: investors@1point1.in, Contact No.: 022-66873800

## **Audited Consolidated Statement of Assets and Liabilities**

(Rs. In Lakhs)

Particulars		As at 31st March,2019	As at 31st March,2018
EQUITY AND LIABILITIES			
Shareholders' Funds			
(a) Share Capital		1,671.65	1,671.69
(b) Reserves and surplus		6,073.93	5,116.82
		7,745.58	6,788.4
Non-current liabilities			
(a) Long-term borrowings	-2/-	53.08	7.18
(b) Deferred tax liabilities (Net)		109.86	259.01
(c) Long term Provisions		26.23	12.52
		189.17	278.71
Current liabilities			
(a) Short-term borrowings		919.09	
(b) Trade Payables		838.95	600.64
(c) Other current liabilties		1,748.77	1,064.56
(d) Short term provisions		54.65	27.03
		3,561.46	1,692.22
	Total	11,496.21	8,759.41
ASSETS			
Non-current assets			
(a) Fixed assets			
(i) Tangible assets		4,134.28	3,308.67
(ii) Intangible assets		793.29	907.16
(b) Capital Work -in- Progrss		2,024.44	507.10
(c) Goodwill on Consolidiation		14.33	14.33
(d) Non-current investments			- 1.00
(e) Long-term loans and advances		597.23	602.91
		7,563.57	4,833.07
Current assets	1		
(a) Trade receivables		3,465.12	3,376.48
(b) Cash and cash equivalents		194.77	405.30
(c) Short-term loans and advances		272.75	144.55
		3,932.64	3,926.34
	Total	11,496.21	8,759.41

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For and on behlaf of Board of Directors of One Point One Solutions Limited

(Formerly Known as One Point One Solutions Pvt Ltd)

Akshay Chhabra

Chairman & Managing Director

(DIN: 00958197)

Akashanand Karnik Whole Time Director

(DIN: 07060993)

Place : Navi Mumbai Date : May 18, 2019

# Vinod Kumar Jain & Co Chartered Accountants

106, Western Edge-II, A Wing, Off Western Express Highway, Borivali (East), Mumbai - 400 066. • Tel.: 4879 1000 E-mail: info@cavinodjain.com • Web: www.cavinodjain.com

To,
The Board of Directors of
One Point One Solutions Limited
(Formerly Known as One Point One Solutions Private Limited)

Auditor's Report On Half Yearly Standalone Financial Results and Standalone Year to

Date Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing

Obligations and Disclosure Requirements)

Regulations, 2015

We have audited the half yearly standalone financial results of **One Point One Solutions Limited** for the half year ended 31<sup>st</sup> March, 2019 and the year to date results for the period 1<sup>st</sup> April 2018 to 31<sup>st</sup> March, 2019, attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015. These half yearly standalone financial results as well as year to date standalone financial results have been prepared on the basis of the interim financial statements, which are the responsibility of the company's management and approved by the Board of Directors. Our responsibility is to express an opinion on these standalone financial results based on our audit of such interim financial statements, which have been prepared in accordance with the recognition and measurement principles laid down in Accounting standard for Interim Financial Reporting (AS 25) prescribed, under Section 133 of the companies Act 2013 read with relevant rules issued thereunder, or by the Institute of Chartered Accountants of India, as applicable and other accounting principles generally accepted in India.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the standalone financial results are free of material misstatements. An audit includes examining on test basis evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.

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In our opinion and to the best of our information and according to the explanations given to us these half yearly standalone financial results as well as year to date standalone financial results:

- (i) are presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulation 2015 in this regards; and
- (ii) give a true and fair view of the net profit and other financial information for the half year ended 31<sup>st</sup> March, 2019 as well as the year to date results for the period 1<sup>st</sup> April, 2018 to 31<sup>st</sup> March, 2019.

For VINOD KUMAR JAIN & CO.

**Chartered Accountants,** 

FRN 111513W

**Vinod Kumar Jain** 

Proprietor M. No. 36373

PLACE: MUMBAI

DATED: 18 MAY 2019

(Formerly One Point One Solutions Pvt. Ltd.) CIN - L74900MH2008PLC182869

Registered Office: T-762, 6th Floor, Tower No.7, International Infotech Park , Vashi Navi Mumbai 400703 Website: www.1point1.in, E Mail: investors@1point1.in, Contact No.: 022-66873800

## Audited Standalone Financial Results for the Half Year and Year ended 31st March, 2019

Particulars		Six Months	Rs In Lakhs except earning per share Data.) Yearly		
	(Audited)	September 30, 2018 (Unaudited)	March 31, 2018 (Audited)	March 31, 2019	March 31, 2018
Income:	(Addited)	(Unaudited)	(Audited)	(Audited)	(Audited)
Revenue from operations	7,644.93	6 050 06	6.745.10	14 505 00	44 550 00
	7,044.93	6,950.96	6,745.12	14,595.89	11,562.26
Other income			15.19		15.19
Total revenue (I)	7,644.93	6,950.96	6,760.31	14,595.89	11,577.45
Expenses:					
Employees costs/benefits expenses	5,173.88	3,856.35	3,724.21	9,030.23	6,426.74
Finance Costs	46.93	9.59	99.53	56.52	247.01
Depreciation & Amortisation Expenses	645.19	689.24	399.16	1,334.43	748.66
Other expenses	1,162.03	1,941.07	1.856.61	3,103.10	3,172.39
Loss on Sale of Mutual Fund units	1,102.03	1,341.07	5.10	3,103.10	5,172.33
Total expenses (II)	7,028.03	6,496.25	6,084.61	13,524.28	10,599.91
Profit before tax III (I-II)	616.90	454.71	675.70	1,071.61	977.54
Tax expense: (IV)			9,0	2,072.02	377.34
(1) Current tax : Provisions for income tax	140.52	92.71	68.75	233.23	196.21
(2) MAT credit entitlement	44.43	2.345,000	123.79	44.43	57.87
(3) Deferred tax Liabilities (Assets)	(128.86)	33.59	(59.81)	(95.27)	(87.21
(4) Short Provision for tax adjustment in respect					
of earlier years (Net)	3.57			3.57	3.1
	59.66	126.30	132.73	185.96	166.87
Profit from continuing operations (III - IV)	557.24	328.41	542.97	885.65	810.67
Profit for the year	557.24	328.41	542.97	885.65	810.67
Paid up equity Share Capital	1,672	1,672	1,672	1,672	1,672
Previous Year 1000000 Equity Shares of Rs. 10/-each)					
Reserves excluding Revaluation Reserves as per					
Balance Sheet as on previous aaccounting year	5,659.92	5,102.69	4,814.00	5,659.92	4,814.00
Earning per Share					
a. Basic EPS (not to be annualised)	3.33	1.96	4.58	5.30	6.84
a.Diluted EPS (not to be annualised)	3.33	1.96	4.58	5.30	6.84
Public Shareholding					
Number of Shares	6,601,100	6,601,100	6,751,100	6,601,100	6,751,100
Percentage of Shareholding	39.49	39.49	40.39	39.49	40.39
Praomoter and Promoter Group Shareholding			3 4 5 5 1 3		
Number of Shares	10,115,400	10,115,400	9,965,400	10,115,400	9,965,400
Percentage of Shareholding (as a % of total	20,123,100	20,223,100	2,202,100	10,110,400	3,303,400
shareholding of promoter and promoter group)	60.51	60.51	59.61	60.51	59.61
Percentage of Shareholding (as a % of total	50.51	00.31	33.01	00.31	33.01
Sharecapital of the Company )	100.00	100.00	100.00	100.00	100.00
on the company /	100.00	100.00	100.00	100.00	100.00

#### Notes:

- 1) More than 90% of Company business is mainly in one segment i-e Business Process Management. Hence no seprate segment wise reporting is needed.
- 2) The Audited Standalone Financial Statements for the Half Year Ended on March 31, 2019 have been reviewed and recommended by the Audit Committee at its meeting held on 18th May, 2019 and approved by the Board of Directors at its meeting held on 18th May, 2019. The Statutory auditors have expressed an unqualified opinion.
- 3) The information presented above is extracted from the Audited Standalone Financial Statements for the Financial Year Ended March 31, 2019. The Standalone Financial Statements are prepared in accordance with the accounting standards as issued by the Institute of Chartered Accountants Of India and as specified in the Section 133 of the Companies Act, 2013 and the relevant rules thereof.

4) Figures have been regrouped wherever necessary to make them comparrable.

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For and on behlaf of Board of Directors of One Point One Solutions Limited

(Formerly Known as One Point One Solutions Pvt Ltd

Akshay Chhabra man & Managing Director

(DIN: 00958197)

Akashapand Karnik Whole Time Director (DIN: 07060993)

Place: Navi Mumbai Date: May 18, 2019

(Formerly One Point One Solutions Pvt. Ltd.) CIN - L74900MH2008PLC182869

Registered Office: T-762, 6th Floor, Tower No.7, International Infotech Park , Vashi Navi Mumbai 400703 Website: www.1point1.in, E Mail: investors@1point1.in, Contact No.: 022-66873800

## **Audited Standalone Statement of Assets and Liabilities**

		(Rs. In Laki		
Particulars		As at 31st March,2019	As at 31st March,2018	
EQUITY AND LIABILITIES				
Shareholders' Funds				
(a) Share Capital		1,671.65	1 671 6	
(b) Reserves and surplus		5,659.92	1,671.6 4,814.0	
		7,331.57	6,485.6	
Non-current liabilities	A. Farm			
(a) Long-term borrowings		50.00		
(b) Deferred tax liabilities (Net)		53.08	7.1	
(c) Long term Provisions		83.98	179.2	
	- 1 m	26.23	12.5	
	-	163.29	198.9	
Current liabilities				
(a) Short-term borrowings		919.09		
(b) Trade Payables		671.94	301.36	
(c) Other current liabilties		1,574.00	1,127.70	
(d) Short term provisions		1,574.00	1,127.70	
		3,165.03	1,429.06	
	Total	10,659.89	8,113.67	
ASSETS				
Non-current assets				
(a) Fixed assets				
(i) Tangible assets		3,909.92	2,862.44	
(ii) Intangible assets		715.31	907.16	
(b) Capital Work- in- Progress		2,024.44	-	
(c) Non-current investments		50.00	50.00	
(d) Long-term loans and advances		597.13	583.15	
		7,296.80	4,402.76	
Current assets	0			
(a) Trade receivables		3,066.64	3,376.48	
(b) Cash and cash equivalents		65.98	223.33	
(c) Short-term loans and advances		230.47	111.09	
		3,363.09	3,710.91	
	Total	10,659.89	8,113.66	

Place : Navi Mumbai

Date: May 18, 2019

For and on behlaf of Board of Directors of **One Point One Solutions Limited** 

(Formerly Known as One Point One Solutions Pvt Ltd)

Akshay Chhabra

Chairman & Managing Director

(DIN: 00958197)

**Akashanand Karnik** Whole Time Director

(DIN: 07060993)